



# TECHLORE

“Insider Tips to Make Your Business Run Faster, Easier and More Profitable”

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“As a business owner, you don’t have time to waste on technical and operational issues. That’s where we shine! Call us and put an end to your IT finally and forever!  
 - Jim Stackhouse  
 NeoLore Networks Inc.

## Navigating The Cloud: Gold Mine...Or Minefield?

Is the cloud a good fit for your company or not? On the one hand, taking full advantage of today’s cloud capabilities could be key to becoming a top player in your market. On the other, without proper oversight, just one cyber-break-in could bankrupt your organization...

Feeling a little confused, or perhaps even overwhelmed, about your company’s cloud options?

Don’t worry, you’re not alone. In this article we’ll help you unravel your choices so you can make the most out of this game-changing technology.

To really take full advantage of the cloud, there are (at least) three things to consider:

1. Whether to use a public or private cloud network – or both.
2. Which cloud-based apps

deliver the best value for your organization?

3. How shared servers can help you save time and cut costs.

So just what is a “public” versus “private” network, or cloud? Simply put, a public cloud serves many organizations, while a private cloud is proprietary to just one. We’ll cover each so you can more easily navigate the pitfalls and possibilities each one presents.

### Which Is Best For Your Network: Public, Private...Or Both?

One advantage to using a public cloud is that you can start using it in just minutes. It allows you to easily scale up or down, as your business needs change. And, with pay-per-use pricing, you only pay for what you need.

However, compliance with government regulations often can’t be achieved in a public cloud. Also, public networks don’t offer the same degree of control that a locally based private network can provide. And in a public cloud, you never know who you’re sharing a server with.

All that being said, a hybrid cloud may be your best model. For instance, compliance-controlled work can be handled in a private network, while less restricted tasks can be done over a public one.

### Cloud-Based Apps: Microsoft Office 365 vs. Google Apps For Work

You’ll find countless cloud-based apps for business. However, Office 365 and Google Apps For Work are two of the most popular cloud-based productivity suites in the market today. Both allow you to create documents,

spreadsheets and presentations on your own, as well as in real time with team members. They also provide video conferencing and cloud storage. Here’s a quick rundown:

**Storage** – At a paltry 30GB, the storage you get with the basic version of Google Apps For Work pales in comparison to the 1TB you get with the Office 365 Business Essentials plan. Yet, moving up a notch to the Google Apps “Unlimited” plan gets you unlimited storage, beating Office 365 hands-down.

**Collaboration** – Both Google Apps For Work and Microsoft Office 365 make real-time collaboration with team members in different locations easier than ever. Due to its simplified features and web-based origins, Google Apps may be easier to work with. However, users accustomed to Microsoft Office

may prefer the more familiar feature set of Office 365.

### Then There is Amazon...

Amazon-shared servers allow you to grow and shrink your web presence with demand, easily store and retrieve data from a super-reliable network of worldwide data hubs and deliver content at blazing speed – all at minimal cost.

While Amazon has led the field in this new type of service, companies like Microsoft, Google and IBM, as well as niche players like Rackspace, Salesforce and Oracle, have all jumped into the fray.

Each offers a varying range of toolsets that can make your network more productive and reduce overall operating cost.

Navigating your computing choices in today’s cloud-driven

world can be complex. And it isn’t getting any simpler as the field rapidly evolves. Not sure what to do? We can help!



### To Receive a Customized Cloud Assessment - Call Today!

You don’t need to navigate the cloud alone. Let one of our experienced professionals analyze your organization’s use of today’s cloud technologies. We’ll help you boost productivity and cut costs. Call 613-594-9199 or e-mail me direct at [contact@neolore.com](mailto:contact@neolore.com) to book this valuable free service today.

## Shiny New Gadget Of The Month: Pilot: Smart Earpiece Language Translator



The Pilot is designed to hug the curves of your ear without being obtrusive. It comes with a secondary earpiece for wireless streaming music, or to share with the person you are speaking with. It is also accompanied by a smartphone app where it can toggle between languages and uploads them to the ear pieces when in use offline and overseas. The app can also be used as a basic translation phrasebook.

How it works is the earpiece is specially designed with dual

noise-cancelling microphones to filter out any ambient noise from the speech of someone talking. That speech is then passed through the smartphone app and through layers of speech recognition, machine translation and speech synthesis. At the end of the funnel, the language is finally sent to the other person in conversation. This happens simultaneously without interruption, as each person speaks to each other.

Not only can it work on a personal level between two individuals, it also has a conference mode. Multiple people can wear the earpiece and join in on the same conversation even if they are all speaking different languages. In addition to this, the smartphone’s speakerphone can be used as a loudspeaker to transmit what you are saying to everyone in the room.

This product is being campaigned by Indiegogo and they have raised over 2.1 Million dollars to date.

<https://www.indiegogo.com/projects/meet-the-pilot-smart-earpiece-language-translator--2#/>



# The Biggest Problem in Business Today By Geoff Smart, PhD

In an October 2006 cover story, "The Search for Talent," The Economist reported that finding the right people is the single biggest problem in business today:

These are heady days for most companies. Profits are up. Capital is footloose and fancy-free. Trade unions are getting weaker. India and China are adding billions of new cheap workers and consumers to the world economy. This week the Dow Jones Industrial Average hit a new high.



But talk to bosses and you discover a gnawing worry – about the supply of talent.

"Talent" is one of those irritating words that has been hijacked by management gurus. It used to

mean innate ability, but in modern business it has become a synonym for brainpower (both natural and trained) and especially the ability to think creatively. That may sound waffly, but look around the business world and two things stand out: the modern economy places an enormous premium on brainpower, and there is not enough to go round.



The best evidence of a "talent shortage" can be seen in high-tech firms. The likes of Yahoo! and Microsoft are battling for the world's best computer scientists. Google, founded by two brainboxes, uses billboards bearing a mathematical problem: solve it for the telephone number to call. And once you have been

lured in, they fight like hell to keep you: hence the growing number of Silicon Valley lawsuits.

I doubt that surprised most readers. The fact is, virtually every manager struggles to find and hire the talent necessary to drive his or her business forward.

We've all been there. We've all heard the horror stories of the CEO who sank a multibillion-dollar public company, the district manager who allowed his region to fall behind competition, even the executive assistant who couldn't keep a schedule. Most of us have lived those stories and could add dozens more to the list. Even we ourselves in some cases are the ones who made bad "Who" decisions.

A few years back, my wife and I hired a nanny we'll call Tammy to look after our children. Unfortunately, I had what my six-year-old calls a "space-out

moment," and when I hired her I neglected to apply the methods I've written about in all my books, lectures and consulting.

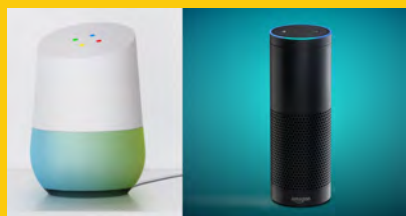
Not many months later, I was on the phone in my home office when I saw my two-year-old running naked down the driveway. I immediately hung up on my client and raced outdoors to stop my daughter before she ran into the street.

Fortunately, the FedEx truck was not barreling up the driveway at that moment. Then I went looking for Tammy to find out what had happened. All she could say was, "Well, it's hard to keep track of all of the kids." It is, but, as I explained to her, that's exactly what she had been hired to do.

Sometimes a "Who" problem can mean life or death.

## Google Home vs. Amazon Echo: This should be good...

The battle for an always-listening virtual assistant has begun. Scheduled to launch this fall, Google Home seeks to unseat Amazon Echo, which launched in 2014. Both devices act as personal assistant, music hub and smart-home control point. Echo has a big head start in smart-home control, breadth of features and "charm." It answers to the name "Alexa," whereas Home's "OK Google" just doesn't have the same appeal. Yet Home has a more attractive, customizable look. And, unlike Echo, Home can carry on a more intelligent conversation with you, answering questions in context rather than having to ask for more information each time. All that, plus Home's connectivity with streaming devices, makes it a formidable challenger.



## Has your business fully harnessed the power of social media?

By 2018 the number of active social media users is expected to grow to 2.55 billion. If your customers are there, and if you intend to grow, that's where you need to be. Step 1 is to become visible. Once you have a good presence, here are six things you can do next: 1) Promote your products and services. 2) Provide personalized offers to your consumers based on how they behave online. 3) Build channels with influencers. 4) Engage your followers with quizzes and contests. 5) Put buying options on your social media pages. 6) Gather customer feedback. Above all, make sure your website comes across great on cell phones and tablets. That's where users are accessing social media.



## Curl up in your hammock this summer with these three tech-savvy books.

**Don't Make Me Think Revisited: A Common Sense Approach to Web Usability**, by Steve Krug, focuses on intuitive navigation and information design. It's short, witty and packed with illustrations and a good dose of common sense.

**DotCom Secrets: The Underground Playbook for Growing Your Company Online**, by Russell Brunson, shows how low traffic and conversion may just be symptoms of a bigger problem. The good news is that the real problems are easier to fix. And finally,

**How to Shoot Video That Doesn't Suck: Advice to Make Any Amateur Look Like a Pro**, by Steve Stockman, helps you create amazing videos you'll be proud to show the world.

## NEO-Tech Tip of the Month

Most business owners know the importance of ensuring their server is backed up.

However, not everyone considers the importance of backing up their computers. If a computer were to get a virus, suffer a hardware failure, or simply die, all the data that is stored on the computer itself (icons, local files, music, pictures and all software applications) would most likely NOT be backed up.

### Desktop Imaging can Solve This Issue!

1. Desktop Imaging takes a "snapshot" of the computer, recording it exactly as it is with all of the software, settings and local files you have on it.

2. This "snapshot" is then sent automatically offsite to the cloud

3. If the computer ever crashes, this software allows you to easily restore your computer to the last image before the crash without needing to reload and reconfigure everything.

<http://www.neolore.com/desktops/>

## Free Report Download

### "What Every Small Business Owner Must Know About Protecting And Preserving Their Company's Critical Data And Computer Systems"

This report will outline in plain, non-technical English common mistakes that many small business owners make with their computer network that cost them thousands in lost

sales, productivity and computer repair bills, as well as providing an easy, proven way to reduce or completely eliminate the financial expense and frustration caused by these oversights.

**Get Your Free Copy Today:**

<http://www.neolore.com/free-stuff/reports/>

## Who Else Wants To Win A \$25 Gas Card?

**The Grand Prize Winner of last month's Trivia Challenge Quiz is Marc C! Marc was the first person to correctly answer last month's quiz question:**

What does B.Y.O.D stand for??

The answer was

Bring Your Own Device

**"CAPS LOCK – Preventing Logins Since 1980"**

**Now, here's this month's trivia question. The winner will receive a \$25 gas card!**

**Question:** What do the following acronyms stand for:

1. IMHO – Hint: What I think matters
2. ICYMI – Hint: Info a day late
3. ROFL – Hint: hahhahaha
4. 143 – no hint required

Call (613) 594-9199 right now with your answer! Or email [contact@neolore.com](mailto:contact@neolore.com)